

REPORT ON ACTIVITY

Fomento Lecture Series

Title of the event	My Journey With Startups
Date and time	20/09/2024
Mode	Offline
Location	FF-07, Goa Business School, Goa University
Department/School/Directorate	Management Studies, Goa Business School
Participants	200
No. Of Faculty attended	10
No. Of Students attended	190
Name of the Resource Person	Shri. Vijay Hede, Angel Investor
Objective and Description of the Activity	To share personal experiences and crucial lessons learned while navigating the startup environment, with an emphasis on the challenges, opportunities, and strategies that molded the entrepreneurial path. Participants will learn about the realities of starting and scaling a startup, such as decision-making, risk management, and innovation, as well as practical tips for budding entrepreneurs.
Benefits and Key Outcome of the Event	Participants have left the talk with an enhanced understanding of the practical problems and milestones associated with starting and expanding a business. They have learned about crucial topics such as overcoming initial challenges, understanding market dynamics, managing resources, and stimulating innovation. Furthermore, attendees have gained vital insights from real-world startup experiences, allowing them to better prepare for entrepreneurial projects.



Dr. Suraj Velip,
Programme Director (MBA)


Dean
Goa Business School,
Goa University

Dean, Goa Business School
Goa University





VIJAY HEDE,
ANGEL INVESTOR

2024

FOMENTO

LECTURE SERIES

TOPIC

**MY JOURNEY
WITH STARTUPS**

SPEAKER

Vijay Hehe is an alumnus of the Indian Institute of Technology Madras, holding a Diploma in Systems Management and a Chartered Financial Analyst designation. He completed an Executive Management Program in General Management at IIM Ahmedabad. He retired as Managing Director of Pyramid Finance Pvt. Ltd. in 2019, after 26 years of service, during which the company became a key player in Goa's MSME finance sector. He also co-owned and served as Managing Director of Shivrangani Securities Pvt. Ltd. (SSCPL) until 2023, when he sold his stake to the Shivanand Salgaocar group.

Throughout his career, Hehe held directorships in various companies including Kineco Pvt. Ltd., Kimplas Piping Pvt. Ltd., Amiantit Industries Pvt. Ltd., and Noble Hygiene Products Pvt. Ltd. He served as Chairman of CII Goa in 2003-04 and is currently the Managing Trustee of Panaji Connect, a CII Goa initiative. His philanthropic efforts have supported the education of over 300 economically disadvantaged children, and he contributed 5,000 popular science books to the Government Central Library.

An avid investor and mentor, Hehe has backed several notable startups, including MIKO, Dhruva Space, Celcius Logistics, Adonmo, and Prescinto, many of which have earned national and international recognition in their respective fields.



ROOM NO. FF-07, GBS



20TH SEPT 2024



11.30AM